

## ROBERTA POWELL

The last year before the course I had just been 'getting by' rather than making a profit.

Being a single parent and trying to run a full time business that you can't run from home is very difficult. My dream came from me randomly wanting a trade. I never actually knew what I wanted to do.

Finally narrowed it down then had my heart set on plumbing. I decided to go and do a plumbing course at local college. Completed my course but getting a job and an apprenticeship was virtually impossible. I didn't want to waste all my hard work through college. I couldn't give up I'm passionate about plumbing.

I decided to chuck myself in the deep end and just go out self employed. It seemed the only other option.

The reason I came to pop up business school was because the job centre recommended it.

I'd done some research online about it and it looked very interesting so went along to see what it was all about.

I stayed because on the first day I was very inspired by lots of things that were said by Shaun and Henry, very clever and knowledgeable individuals.

They made me see the way business works in a complete different way, showed me if you add valve you will receive valve back and showed me you don't need money to do it. I walked away knowing how business actually works.

Since the course I now have a website, new customers, sales and bought a new laptop for a bargain!

The next steps for me now after the course are to market and advertise more and get an Instagram page set up to show off my work.

Find Roberta Online at: www.iowplumber.weebly.com



